



COUNTY OF DEL NORTE

DEPARTMENT OF INFORMATION TECHNOLOGY

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Crescent City, California 95531

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Request for Proposal: Workplace Endpoint Refresh

ISSUED MAY 4, 2026

Response Deadline: May 22, 2026 4PM PST

Contact Information:

Submit your proposal(s) electronically to
Calvin Maready
it-bid-response@co.del-norte.ca.us

1. Project Overview

We are seeking competitive bids for 150 Windows-based endpoint units. This procurement is a fleet refresh aimed at providing a **seamless, modern user experience** for our workforce. This project will be executed via a leasing agreement.

2. Innovation & Design Intent

We are looking for modern, "clean-desk" solutions. Proposals should emphasize:

- **Seamless Connectivity:** Efficient cable management and "one-plug" notebook docking.
- **Modern Features:** High-quality displays, biometric security (e.g., Windows Hello), and energy-efficient performance.
- **Aesthetic Integration:** Professional, cohesive hardware design across both lots.

3. Technical Requirements (Minimums)

- **Operating System:** Windows 11 Pro (Pre-installed)
- **Memory:** 32GB RAM
- **Processor:** Intel Core i7 or AMD Ryzen 7 (Current generation preferred)
- **Storage:** 256GB NVMe SSD

4. Warranty & Support

- **Lot 1 (Notebooks):** Must include a **3-year Accidental Damage Protection (ADP)** warranty with **On-site Repair**.
- **Lot 2 (Desktops):** Must include a **3-year Next Business Day On-site support** warranty.

5. Equipment Lots

Lot 1: Mobile Professional Package (75 Units)

- **Notebook:** 14" to 16" display, integrated webcam, and backlit keyboard.
- **Docking Station:** Single-cable solution (USB-C/Thunderbolt) capable of powering the laptop and driving two external displays.
- **Monitors:** Two (2) 24" IPS monitors (1920 x 1080 minimum) with height-adjustable stands.
- **Peripherals:** Wireless keyboard and mouse combo, Webcam/Microphone.

Lot 2: Desktop Professional Package (75 Units)

- **Desktop:** Low Profile / Small Form Factor (SFF) or Micro PC.
- **Mounting:** Must include a VESA-compatible mounting bracket to attach the PC directly to the back of one monitor for a "Zero-Footprint" solution.
- **Monitors:** Two (2) 24" IPS monitors (1920 x 1080 minimum).
- **Peripherals:** Wired or wireless keyboard and mouse combo. , Webcam/Microphone

6. Financial & Leasing Requirements

Our organization intends to acquire these assets through a lease.

- **Primary Financing:** We intend to utilize **Dell Financial Services (DFS)**.
- **Partner Status:** Please explicitly state in your response if you are currently an **Authorized DFS Channel Partner**.
- **Vendor Financing:** If you are not a DFS partner or wish to provide an alternative, please include a 36-month lease quote (Fair Market Value or \$1 Buyout) through your own financing arm.

7. Submission Guidelines

To ensure a thorough evaluation, please provide a response including:

1. **Multiple Solutions:** Vendors are encouraged to provide multiple hardware solutions if applicable; however, **each must be submitted as a separate, complete bid package**.
2. **Visuals & Specs:** Every proposal **must** include high-resolution product images and full technical specification sheets for all hardware components.
3. **Line-item Pricing:** Itemized costs for all hardware and specified warranties.

4. **Confirmation of DFS Partnership:** Clarification of status or alternative leasing terms.
5. **Estimated Lead Time:** Expected duration from order placement to delivery.

If you are planning to submit a proposal, and want to receive notices of any updates or addendas, please email it-bid-response@co.del-norte.ca.us.

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